

Dean Kress

Experience	1980-1984	Gate Petroleum Co.	Jacksonville, FL
	Real Estate and Credit Manager		
	<ul style="list-style-type: none">▪ Managed 20+ properties throughout Florida.▪ Administered consumer and commercial credit programs.▪ Developed and instituted credit approval policies.▪ Managed successful ethanol sales program.		
	1984-1986	Gate Petroleum Co.	Jacksonville, FL
	Regional Supervisor		
	<ul style="list-style-type: none">▪ Responsible for 15 locations in three states.▪ Consistently met sales and expense goals.▪ Increased profit margins through reduced shortages.		
	1986-1988	Gate Petroleum Co.	Jacksonville, FL
	Training Coordinator		
	<ul style="list-style-type: none">▪ Wrote, directed, and produced videotapes for training.▪ Conducted training sessions on customer service and selling.▪ Wrote and produced company history videotape.		
	1989-1994	Small Business Development Ctr.	Columbia, SC
	Student Consultant/Senior Consultant/Area Manager		
	<ul style="list-style-type: none">▪ Counseled start up and ongoing small businesses.▪ Conducted seminars for prospective business owners.▪ Managed staff of five consultants.		
	1994-2001	Darla Moore School of Business	Columbia, SC
	Assistant to the Dean		
	Associate Director, Faber Entrepreneurship Center		
	<ul style="list-style-type: none">▪ Manage Faber Center partnership with the Holtz Foundation.▪ Coordinate Faber Center activities with the Ernst & Young Entrepreneur of the Year Program.▪ Co-teach graduate level practicum course in entrepreneurship (Mgmt 778)▪ Conference Director for 1999 Babson-Kauffman Entrepreneurship Research Conference.▪ Develop and maintain web sites for course materials.▪ Investigate and administer academic dishonesty cases.▪ Faculty Advisor, Delta Sigma Pi.▪ Administrator of Adjunct Professor program.▪ Responsible for building maintenance, security, and construction projects.▪ School liaison for 18-month asbestos abatement project.		

2001-2008 Darla Moore School of Business Columbia, SC
Managing Director, Master of Human Resources Program
Associate Director, Faber Entrepreneurship Center

- Responsible for all aspects of MHR program
- Increased enrollment of MHR program
- Expanded the number of employers hiring MHR students
- Successfully procured corporate donations to support the MHR program
- Coordinate Faber Center activities with the Ernst & Young Entrepreneur of the Year Program.
- Co-teach graduate level practicum course in entrepreneurship.
- Procure projects for practicum courses at both graduate and undergraduate levels
- Instructor for entrepreneurship introductory class (Mgmt 472)

2008-Present Darla Moore School of Business Columbia, SC
Associate Director, Faber Entrepreneurship Center

- Instructor for entrepreneurship introductory class (mgmt 472)
- Co-teach graduate level practicum course in entrepreneurship (Mgmt 778)
- Procure projects for practicum courses at both graduate and undergraduate levels (mgmt 479 and 778)
- Director of Global Entrepreneurship Week Business Plan competition
- Member of USC/Columbia Technology Incubator Advisory Committee
- Conduct independent studies with USC students creating business plans
- Serve as Director of Thesis and/or second reader for Honors College students
- Represent Moore School on the Innoventure Conference Planning Committee
- Faculty advisor, USC Entrepreneurship club
- Represent the Moore School at various entrepreneurship events
- Assist in creating marketing materials for the entrepreneurship program
- Represent Faber Center on the Global Consortium of Entrepreneurship Centers

Education	Clemson University	Clemson, SC
	▪ B.A., English	
	University of South Carolina	Columbia, SC
	▪ Master of Business Administration	
	▪ Distinguished MBA Student Award, 1991	
Activities	Chamber of Commerce, March of Dimes, American Cancer Society, Men Sharing Learning	